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HANNAH CENTER, INC. ANNUAL REPORT

www.hannahcenter.org

2016

"For I know the plans I have for you, declares the LORD, plans for welfare and not for evil, to give you a future and a hope." -Jeremiah 29:11



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MESSAGE FROM THE EXECUTIVE DIRECTOR AND BOARD PRESIDENT

On behalf of the entire board of directors of Hannah Center, thank you for your continued support of this vital ministry. 2016 was a busy year for us with ever-increasing programs including a very full Hannah House Maternity Home, material support, pregnancy testing, counseling and parenting classes. Your financial, physical and spiritual support of the Hannah Center has allowed us to continue the work that was started 30 years ago.

We hope our 31st year is another year of great opportunity. The board of directors is considering how to move forward with the mobile ultrasound unit while maintaining our high level of service to clients. We hope to improve our rate of pay for our dedicated staff members and to provide them with some modicum of fringe benefits. Currently none of our staff members receive health insurance benefits from the Center. If possible, the board would like to change that in 2017.

The board currently consists of five very dedicated volunteers. We are looking for additional members so that we can increase the size of the board to nine. As the saying goes, "Many hands make light work". We meet monthly for dinner, for prayer, and to make business decisions regarding the Center. If you are willing to consider serving as a board member, please send me an email at jshean@sheanlaw.com.

I pray that the God of Peace continues to bless and to provide for His work here at the Hannah Center throughout 2017.



**Tina Lampke,
Executive Director**



**John Shean,
Board President**

MISSION

helping meet the spiritual,
physical, and emotional
needs of people affected by
early parenting challenges.

VISION

Hannah Center will be an
established community
service provider with
ultrasound and STI
services, education,
material support,
counseling and housing.

CONTACT US

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bloomington, IN 47401
info@hannahcenter.org
812-334-0104
www.hannahcenter.org

STAFF & BOARD

Hannah Center Staff

Tina Lampke, Executive Director
Maria Noojin, Education & Outreach Director
Nathan Tomson, Operations Director
Beth Hull, Material Support Coordinator
Caitlyn Graber, Client Services Coordinator
Kim Johnson, Childbirth Educator
Kim Tomson, Children's Place Coordinator
Nick Hartgrove, Client Services Assistant
John Warkentin, Volunteer Bookkeeper
Steph Jimenez, Marketing Coordinator

Hannah House Staff

Angie Grooms, Hannah House Director
Shelonda Bledsoe, Case Manager
Nancy Hafer, Case Manager
Sharon Tuley, Life Skills Coordinator
Emily Duckworth, Overnight Resident Assistant

Board of Directors

John Shean, Board President
Dana Bentz, Vice President
Kathy Sandefur, Secretary
Alisa Wood, Treasurer
Victoria Dinges, Voting Board Member

"I love working at the Hannah
Center, it is a program that helps
all of God's wonderful creations.

I get to love and support
pregnant mothers, children,
babies, and their families! I have
wanted to work here since I was
younger, and my dream has
finally come true."

-Beth Hull

HANNAH HOUSE 2016

adult applications: **21**

minor applications: **1**

residents: **13 women**

babies born: **13**

average length stay: **6.2 months**

residents w/past dcs involvement: **7**

residents facing addictions: **6**

residents coming from jail: **3**

residents facing addictions: **6**

residents being treated for mental
health issues : **6**

residents who experienced
past domestic violence : **6**

residents who parented: **10**

residents placed for adoption: **3**



2016 CLIENT SERVICES STATS

material support visits: 2,296

intakes: 243

layettes given: 44

children's place visits: 893

parenting class participants: 446

pregnancy tests: 122

mom's group participants: 137



therefore, if anyone is in Christ, he is a new creation. the old has passed away; behold, the new has come!

2 corinthians 5:17

"It's hard to imagine the spot I was in a year ago. I was terrified because I couldn't figure out why I was so so sick. Learning I was pregnant was one of the scariest things. There was panic and fear. Finding out about Hannah House was such a blessing. I just wanted to give a HUGE thank you to all the wonderful women (and men) that have helped me through my pregnancy and the first couple of months. You all are in my thoughts EVERY day and I miss you so much!! We would have never made it without you guys!"

-former resident



PROGRAMS & SERVICES

Hannah House- The Hannah House is a maternity home for pregnant mothers who are looking for support during the pregnancy and childbirth process. The maternity home is run like a house, with a warm and family-like feel. There is always someone on duty, and a doula is on staff to help. Residents can stay up to 6 months after delivery, and an application and interview is required for admission. We can house up to 8 residents.

Material Support-Material Support, also known as our Baby Bucks program offers gently used baby clothing, supplies, and other bigger items for children up to age 6 such as strollers, beds, car seats, etc. Material support also offers diapers, wipes, formula, and other items on a donated basis. To come and shop for these items once a week, clients can come to the Center to do a short intake to get set up on the program. Baby Bucks can be earned in many different ways including working, going to school, going to doctor appointments, participating in home visiting programs, bringing in donations, etc.

Parenting Education- "Growing Together" parenting classes are taught every Wednesday from 3-4pm. Topics vary each week to help educate parents up to age six. "Baby Basics" classes are currently taught on the 2nd & 4th Mondays by our doula on staff. Everything involving taking care of a newborn (including breastfeeding) is on the range of topics covered. The Safe Sleep class is another temporary class that teaches the safest way to put a baby to sleep. Those who attend the class get to take home a free, brand new Pack n Play. The class is typically taught the 1st & 3rd Mondays of each month.



PROGRAMS & SERVICES

Childbirth Education- Childbirth Education is offered to anyone wanting to learn what to expect before going through the birthing process. Our doula on staff teaches classes and is also available for individual appointments. Everything from how to know you're in labor, to breathing, to taking care of baby after birth is what she can help you prepare before baby comes.

Pregnancy Testing- We offer free pregnancy testing for any woman, no matter her circumstance. Our pregnancy tests are simple urine tests which are 99% accurate, but we advise to also see a doctor to know for sure. Women can walk in during open hours (or set an appointment if preferred), meet with one of our staff, complete an intake, and talk as little or as much about it as she wants. We are here to talk, support, and offer counseling for anyone who needs assistance processing or making decisions after learning pregnancy results.

Counseling & Support- Whatever the situation, we are here to support women & families with small children wherever they are in life. Whether you are pregnant and scared and just need a friendly ear, or even support in making difficult decisions, or you need someone to talk to about something going on in your life, come and talk with us. We can also assist with finding other resources in the community for you, including housing, financial aid, childcare, etc. If you are a mom and would like support from other moms, join **mom's group** which are Tuesdays at 1:30 at the Hannah Center. There will usually be a craft or fun activity as you share and build friendships with other moms!

Children's Place- Children's Place is a play room where children (up to age six) can play with a volunteer or staff member while receiving services at the Hannah Center. It is located next to Material Support and is filled with lots of fun toys! Children can take a prize home after every visit.



VOLUNTEER

"and the King will answer them, 'truly I say to you, as you did it to one of the least of these my brothers, you did it to me.'

-Matthew 25:40



"I love working at Hannah House because I get to be a part of residents' stories. It's so cool to hear what they've come from and see how God is transforming and redeeming their lives. It's wonderful seeing how Hannah House plays a huge role in that."

-Katrina Detwiler, Hannah House Resident Assistant

"Volunteering at the Hannah Center has been an amazing opportunity to learn more about women and pregnancy and how to relate to those who are in need of help. Having a baby has an enormous impact on women and their partners lives and it is important that we are there for them to provide support in each decision along the way. It is such a joy to be a part of this special time in each of these women's lives. I love the relationships I've gained with other staff, volunteers, & clients. It has truly impacted my life."

-Katherine Barkow, volunteer

"I love working at the Hannah Center because every day, I get to do something different. There's freedom to have your own ideas at work. I also love how Jesus is present here. I see various aspects of His character in each of the staff members. It's a high privilege that through His grace, we get to serve the community together."

-Steph Jimenez, staff member

We offer lots of volunteer opportunities ranging from administrative work, client services, fundraising, working at Hannah House, material support, teaching classes, sorting donations, Children's Place, cleaning, maintenance, and more! Our volunteer app is online. Feel free to reach out to us with any questions!

SPECIAL EVENTS



"but those who hope in the LORD will renew their strength. They will soar on wings like eagles; they will run and not grow weary, they will walk and not grow faint." -**Isaiah 40:31**

Hannah-thon- The Hannah-thon is a 12-hour radiothon streamed on Spirit 95 that takes place every April. We provide a few meals and gather together volunteers as listeners pledge throughout the day. Music is played and impactful stories are told during this fun event! In 2016, \$25,416 was raised!

Walk for Life- Walkers (or runners) go on a 2-mile course to raise pledges for the Center. This year, DistinXion donated a free camp to the children where they did basketball drills and scrimmaged. We had our BIGGEST walk in the history of the Center this year and raised \$40,685

Hannah Gala- Host a table, eat a delicious dinner, enjoy community, and hear about the amazing impact the ministry has had on children, families, residents, and more. This ministry changes lives, and it is a wonderful opportunity to reflect on all God has done throughout the year. This year, the Gala raised \$40,700!

Interested in volunteering at or donating to a special event? Email info@hannahcenter.org.

MEET EMMANUEL

client spotlight

Your support helps us serve beautiful children like Emmanuel. His mom came to us three years ago pregnant with her second child. Her husband was a IU grad student finishing up his master's degree. They are from Kenya. His mom initially was very quiet and came to us because she wanted to be around other moms and use our material support program. She started to come to Mom's Group and little by little she opened up about herself and how God impacted her life. His mom would talk and encourage the other moms in the group. She has been a wonderful blessing to us and we have received the opportunity be part of their family. We love to serve wonderful families like Emmanuel's and it's a blessing to be part of their stories.

"make a joyful noise to the LORD, all the earth!
serve the LORD with gladness! Come into his
presence with singing!" -**psalm 100:1-2**



CHURCHES

"for where two or three are gathered in my name, there am I among them" -**matt 18:20**



Our churches have a significant impact on who we are as a ministry! Our churches are our main asset in reaching out to the community. We are blessed that some local churches support the ministry with part of their offering. If you are interested in becoming a church partner, please email info@hannahcenter.org or fill out the form below. Church partners are individuals from our community of churches who represent the Hannah Center in their congregation. Training will be provided!

Church info

Name _____

Address _____

Lead Pastor _____

Average Weekly Attendance _____

Contact Info

Main Contact for Campaign _____

Email _____

Phone _____

Commitment (circle one)

6 months 1 year

"Thank you so much for the wonderful support you offer to families! My daughter and granddaughter have been so blessed to receive your loving and joyful encouragement! When I look at this picture from our church's baby dedication, I see faces filled with confidence, hope and joy-that is the fruit of your works!!!" -**Hannah Center client**



Facing an unplanned pregnancy can be difficult, even under the best of circumstances. There are times when pregnant women and teens are in need of a safe place to land.

Hannah House, a beautifully renovated Victorian home, offers them that, as well as the opportunity to grow in five areas of wellness - spiritual, physical, intellectual, emotional and vocational. Through a structured routine of Crisis Pregnancy Center programs such as Parenting and Childbirth/Postpartum, as well as 25 hours of required volunteer work, employment, or school, life skills are learned that will help them when they move into their own apartments. Daily chores, meal preparation and grocery shopping, Bible studies and devotions often help the women form strong friendships, while discovering Christ's love for them and their baby.

-Denise Tolbert, former employee

HONEY BEAR BOTTLES

If you are interested in collecting spare change in a honey bear bottle, please email info@hannahcenter.org. The form to the left can be returned to the center if you are a group wanting to get involved.



Church info

Name _____

Address _____

Lead Pastor _____

Average Weekly Attendance _____

Contact Info

Main Contact for Campaign _____

Email _____

Phone _____

Baby Bottles

Number of Free Bottles Requested (50 per bag) _____

Pick up Person _____

Phone _____ Email _____

Pick up location _____

Drop Off Person _____

Phone _____ Email _____

Pick up location _____

Dates campaign will run...

From / / through / /

INTERNSHIPS

"Interning at the Hannah Center has been a wonderful blessing for me. Not only was I able to assist many families and children each week; but, I also gained very special friends in all the staff members of both the Hannah Center and the Hannah House. It truly felt like a close-knit family working together to spread the love and compassion we share with our clients. Seeing each child delighted to leave with a new toy or a parent with formula and clothes filled me with so much happiness and a greater appreciation for the Lord's goodness in the world. I am incredibly grateful for the Hannah Center for both the experiences that taught me patience and teamwork as well as the friendships with my faith-filled coworkers. "

-Anna Will, 2016 intern

My time interning for the Hannah Center was a great experience. I was able to come into contact with different women from all backgrounds. I learned a lot from everyone. Also, the environment at the center was a positive atmosphere. The staff at the center really cares for everyone that walks through the door. I am grateful for my time at the Hannah Center.

-Brittany Lester, 2016 intern



Gain valuable, real-life experience in the professional field. We offer internships in all areas from social services to marketing. Our volunteer is available online or email info@hannahcenter.org for details.

PRESENTATIONS



- We are more than happy to come speak to your church or organization about our services or ways to volunteer or donate. We have presented and shared with several churches the impact the ministry has on clients and staff. We also have spoken at various career and health fairs (especially at IU). We would love to share with you about our ministry!

Organization info

- Organization Name _____

Address _____

Contact Point Information

Name _____

Email _____

Phone _____

Event Info

- Event Name _____
- Event Date & Time _____
- Event Location _____

more questions? email info@hannahcenter.org!

BALANCE SHEET

AS OF DECEMBER 2016

ASSETS

Current Assets

| | |
|-----------------------------|-------------------|
| Bank Accounts | <u>\$7,565.72</u> |
| <u>Total Current Assets</u> | <u>\$7,565.72</u> |

Fixed Assets

| | |
|---------------------------------|----------------------------|
| Accumulated Depreciation | (-240,533.55) |
| Buildings | \$785,967.18 |
| Vehicle | \$6,374.00 |
| Furniture, Fixtures & Equipment | <u>\$7,000.00</u> |
| <u>Total Fixed Assets</u> | <u>\$558,807.63</u> |
| <u>TOTAL ASSETS</u> | <u>\$566,373.35</u> |

LIABILITIES AND EQUITY

Liabilities

Current Liabilities

| | |
|------------------|------------|
| Accounts Payable | \$3,602.16 |
|------------------|------------|

Other Current Liabilities

| | |
|---------------------------------|-------------------|
| Accrued Payroll | \$4,636.52 |
| Payroll Liabilities | <u>\$3,189.10</u> |
| Total Other Current Liabilities | \$7,825.62 |

| | |
|---|--------------------------|
| <u>Total Current Liabilities</u> | <u>\$4,223.46</u> |
|---|--------------------------|

| | |
|---------------------------------|--------------------------|
| <u>TOTAL LIABILITIES</u> | <u>\$4,223.46</u> |
|---------------------------------|--------------------------|

Equity

| | |
|------------------------|--------------|
| Temporarily Restricted | \$265,515.06 |
| Unrestricted | \$290,052.45 |
| Net Income | \$6,582.38 |

| | |
|----------------------------|----------------------------|
| <u>TOTAL EQUITY</u> | <u>\$562,149.89</u> |
|----------------------------|----------------------------|

| | |
|--|----------------------------|
| <u>Total liabilities & equity</u> | <u>\$566,373.35</u> |
|--|----------------------------|



PROFIT & LOSS

JANUARY - DECEMBER 2016

Income

| | | |
|--------------------------|----|------------|
| Contributions | \$ | 338,072.20 |
| Donor Directed | \$ | 5,706.65 |
| Fundraising | | 95,977.66 |
| Grant Revenue | | |
| Other Income | | |
| Auction | \$ | 2,263.00 |
| Radio Tower Rent | \$ | 2,400.00 |
| Ticket Sales | \$ | 8,100.00 |
| Direct Benefit to Donors | \$ | -6,100.53 |
| Total Ticket Sales | \$ | 1,999.47 |
| Total Other Income | \$ | 6,662.47 |
| Total Income Gross | \$ | 446,418.98 |
| Profit | \$ | 446,418.98 |

Expenses

| | | |
|--------------------------------------|----|------------|
| Advertising and Promotion | \$ | 9,425.36 |
| Conferences conventions and meetings | \$ | 1,279.70 |
| Employee Benefits | \$ | 336.34 |
| Fees for Services | \$ | 228.94 |
| Grants/Giving | \$ | 1,702.10 |
| Information Technology | \$ | 228.99 |
| Insurance | \$ | 11,050.24 |
| Occupancy / Rent | \$ | 86.00 |
| Facilities/Capital Improvements | \$ | 14,236.78 |
| Utilities | \$ | 22,557.60 |
| Total Occupancy / Rent | \$ | 37,580.38 |
| Office Expenses | \$ | 27,970.48 |
| Other Expenses | \$ | 15,434.28 |
| Payroll Expenses | \$ | 332,299.34 |
| Travel and Mileage | \$ | 2,276.00 |
| Unapplied Cash Bill Payment | \$ | 25.00 |
| Total Expenses | \$ | 439,837.15 |
| Net Income | \$ | 6,581.83 |

"and my God will supply every need of yours according to his riches in glory in Christ Jesus."

-Philippians 4:19

PROFIT & LOSS BY FUND

January-December 2016
Hannah Center, Inc.

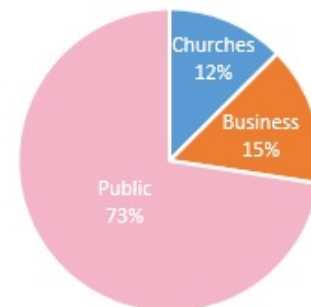
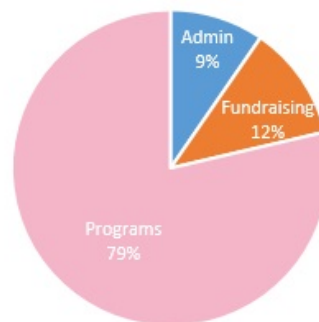
INCOME

Charitable Income

| | |
|-------------------------|---------------|
| Baby Bottles | \$ 8,678.68 |
| General | \$ 343,778.85 |
| Hannah Gala | \$,676.05 |
| Hannah Thon | \$ 25,649.42 |
| Newsletter | \$ 50 |
| Walk for Life | \$ 40,685.98 |
| Total Charitable Income | \$ 444,018.98 |
| Non- Charitable Income | \$ 2,400.00 |

EXPENSES

| | |
|--------------------------|---------------|
| Admin Expenses | \$ 42,200.56 |
| Fundraising Expenses | \$ 51,592.43 |
| Client Services Expenses | \$ 136,676.39 |
| Hannah House Expenses | \$ 209,367.77 |



| | |
|-----------------------|---------------------|
| TOTAL INCOME | \$446,418.98 |
| TOTAL EXPENSES | \$439,837.15 |
| NET INCOME | \$ 6,581.83 |



"the steadfast love of the
LORD never ceases; his
mercies never come to an
end; they are new every
morning; great is your
faithfulness.

-Lamentations 3:22-33

On behalf of everyone at the Center, we want to sincerely thank you all for your prayerful and financial support. Most of all, we give glory to our Lord who is sustainer of all things. He's so good to use our wonderful supporters as His hands and feet in the ministry.

5 WAYS YOU CAN HELP

1. Donate- We run completely on donations and need your help. Donations can be made on our website, mailed, or dropped off at the center.

2. Kroger Community Rewards- Please re-register even if you have been enrolled in the past. Once signed in, click on Community -- Kroger Community Rewards in the upper toolbar. Enter 58209 (Hannah Center, Inc --Bloomington, IN) when asked for a "NPO#" (non-profit organization)

3. Amazon Smile- Did you know Amazon will donate a portion of your purchases to the Hannah Center at no extra cost to you? When you #StartWithaSmile, Amazon donates 0.5% of the purchase price to Hannah Center.

4. Bear Bottles- Have spare change? Fill up a honey bear bottle and all proceeds go to the Center. We need both churches and individuals to get involved! We'd love the opportunity to bring bottles to their church and share about the exciting things happening here.

5. Volunteer - We have several volunteer opportunities and would love to have you. Volunteer opportunities include cooking dinner for our residents, working in Material Support, sorting clothes, and much more.

